

Customer Testimonial



Monolec® Engine Oils

John Hoadley and Sons, Inc. – New England

Fleet of 45 Trucks

- Increased oil drain intervals from 2,000 to 10,000 miles
- Has not lost an engine since switching to LE engine oil

Customer Profile

John Hoadley and Sons, Inc. is one of the premier water service companies in New England. Diverse and highly experienced, the company offers a variety of specialty services – as well as a complete line of water and sewer system products and supplies – to its vast customer base.

Established in 1978 by Jack and Donna Hoadley, the family-owned company has grown through the years and is now employing the fourth generation of Hoadleys. John Hoadley and Sons has been an LE customer since its early years. It has expanded twice with the startup of Sewer Tech Inc in 1987 and the purchase of Maine Water Works Supply in 1995.

Application

In 1978 the company owned nine vehicles; today it relies on a fleet of more than 45 trucks, ranging from ½ ton to 80,000 lbs., to provide 24/7 service for the emergency needs of municipalities and contractors. The trucks play a critical role in ensuring the company's continued growth and success.

Challenge

Jack Hoadley, current president and son of the company founder, learned about LE at a fire apparatus trade show in the mid-1970s. Impressed by the results achieved with LE lubricants, he recognized their potential. After becoming president, he decided to build the business by using a product that would protect his hardworking assets, increase his equipment reliability and reduce his capital life cycle costs.



LE Solution

Dave Piangerelli, LE lubrication consultant, recommended Monolec® Ultra-Blend Engine Oil (8130), Monolec® Engine Oil (8820) and Monolec Ultra® Engine Oil (8800) for the wide variety of trucks in Hoadley's fleet.

Results

Prior to its switch to LE engine oils, John Hoadley and Sons changed oil every 2,000 miles; today they are changing engine oil every 10,000 miles. A 1989 Ford with a 7.3 diesel engine and more than 400,000 miles still runs strong. A 1982 Ford C700 has logged more than 500,000



miles and is still going. A 1991 Ford F-150 (V8) achieved more than 660,000 miles on LE lubricants. Of the many vehicles in service today, several were built in 1985 and 1987, but John Hoadley and Sons has not lost a single engine since switching to LE lubricants.

Other LE Products Used

Furthering the already exceptional results of increased vehicle lifespan achieved with LE engine oil, Hoadley and Sons uses LE's Trans-All EHP Automatic Transmission Fluid (1150). The company's 1991 Ford F-150 truck has logged more than 660,000 miles on its original transmission.

John Hoadley and Sons is also shaving, on average, 5 percent off its diesel fuel costs just by treating it with LE's BTU+ Total Treat Diesel Fuel Improver (2410).

Results achieved with his company's fleet have compelled Jack Hoadley to use LE lubricants in his private vehicles. He is the proud owner of a 40-foot Country Coach RV with a 500-hp Detroit Series 60 engine coupled to an Allison HD 4060 transmission. He had been using Trans-All EHP Automatic Transmission Fluid until a mistake caused the fluid to be changed to Allison's recommended TranSynd™ transmission fluid. He noticed that the transmission temperature increased by 20 to 22°F. A change back to LE's Trans-All fluid resulted in the temperature dropping back to the 165 to 185°F (74 to 85°C) range.

Thank you to Jack Hoadley, president, and to Dave Piangerelli, LE lubrication consultant (pictured), for the information provided for this report.



Monolec®, Monolec Ultra® and Almaplex® are registered trademarks of Lubrication Engineers, Inc. TranSynd™ is a trademark of Allison Transmission. Leap™ is a service mark of Lubrication Engineers, Inc. Oil Safe® is a registered trademark of Reliability Brands, LLC.

Based on actual user experience. Individual results may vary. Not intended to supersede manufacturer specifications.

SIC 1781
L170782 12-09



Jack Hoadley is a very particular person who demands a lot from his vendors as well as his equipment. He believes the value of using LE lubricants is evident, and that using them has helped him keep vehicles in service that otherwise would have been retired long ago. He is an ardent supporter of LE and recommends LE products to many of his associates and contacts whenever appropriate.

Other products used by Mr. Hoadley include:

- Almaplex® Industrial Lubricant (1275)
- Monolec® Hydraulic Oil (6520)
- LEAP™ (Lubrication Engineers Analysis Program)
- Oil Safe® products