

# Customer Testimonial



## Almagard® Vari-Purpose Lubricant (3752)

*Kajima Engineering & Construction Co., Inc. – Las Vegas, Nev.*

*Cat D10R, Kawasaki 60Z & John Deere 710*

- Reduced bushing and pins loss by 10%
- Lasts four times longer than commercial lubricant
- Reduced lubricant cost by 20%
- Saved 47% overall in lubricant, labor, parts and downtime costs

### *Customer Profile*

Kajima Engineering & Construction has been in business 20 years. They do engineering and construction work related to excavation projects.

### *Application*

Kajima uses a variety of heavy equipment in their construction work. They have a fleet of 60 plus pieces of equipment including earth hauling, grading and trenching equipment, plus numerous front-end loaders and trucks.

### *Challenge*

The customer was having no problems with the commercial grade lubricants they had been using, but was interested in a product that would stand up better in the hot and dusty conditions of the Southern Nevada area. Because of the dusty conditions, they also wanted better protection of bushing and pins on their equipment, to seal out these contaminants.

### *LE Solution*

The local LE lubrication consultant recommended Almagard® Vari-Purpose Lubricant (3752), which is a multi-functional EP lubricant for extended service under extreme conditions. It is very tacky and will not pound out.

### *Results*

After installing Almagard 3752, maintenance personnel reported a 10 percent reduction in the loss of bushings and pins on the equipment. Prior to switching to Almagard 3752, Kajima Engineering was using one drum of competitive product every six weeks. With Almagard 3752, they now use only one drum every 28 weeks. Almagard 3752 is lasting four times longer than the commercial grade lubricant. This results in a 20 percent reduction in the cost of lubricant.

Maintenance personnel at Kajima Engineering feel that the use of Almagard 3752 has saved them an overall 47 percent in lubricant, labor, parts and downtime costs.

*Thank you to the maintenance personnel, and to the local LE lubrication consultant, for providing the information used in this report.*



Almagard® is a registered trademark of Lubrication Engineers®, Inc.

Based on actual user experience. Individual results may vary. Not intended to supersede manufacturer specifications.

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